

## Secure by Design in Action: Re-Architecting Authentication to Eliminate Credential Risk

CISA TXG - Septembre 17, 2025





# Dashlane is the leading credential security solution for businesses and consumers



Protects and manages passwords, passkeys, secrets, and other sensitive info for millions of users



Provides over 25k businesses with secure access and proactive protection from credential threats



Pairs enterprise-grade security with consumer-grade design in a top-rated platform



#### Some context

Founded in 2009

~300 employees in Paris, Lisbon and New York

Consumer product (B2C) + Enterprise offer (B2B)
10 "product & engineering" teams
~120 in Product & Engineering



### **CISA Secure by Design Goals**

- Multi-factor authentication (MFA)
- 2 Default passwords
- 3 Reducing entire classes of vulnerability
- 4 Security patches
- 3 Vulnerability disclosure policy
- 6 CVEs
- 7 Evidence of intrusions

## CISA Secure by Design Goals -> Aim for Secure & Private by Design

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 $\rightarrow$  Proactive Security

 $\rightarrow$  Reduce exposure

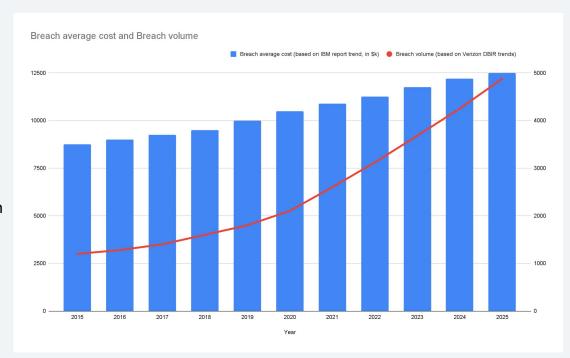
 $\rightarrow$  Move to passwordless

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## The Move to Passwordless

### The phishing threat

- Average user has more than 100 passwords,
   with 40-50% reused passwords
- 54% of Al-powered phishing campaigns are successful (vs 12% for traditional attacks)
- 4,151% surge in phishing volume
   experienced by organizations since the launch
   of ChatGPT.
- 67.4% of attacks now utilize some form of AI
  to generate perfect grammar and analyze
  corporate communication patterns.



## **Achieving Phishing-resistance**

- We aim to fix authentication at the root and get rid of passwords.
- Our goal as a credential manager: go Passwordless
  - Migrate customers to Passkeys
  - Use phishing-resistant solutions in particular for critical systems



#### Some numbers\*

76% of IT leaders say their
 C-Suite is pushing for passkey adoption

<sup>\*</sup> From Dashlane State of Credential Security Report 2025

### Dashlane's journey to passwordless and to phishing resistance



### Deep dive on Passkeys

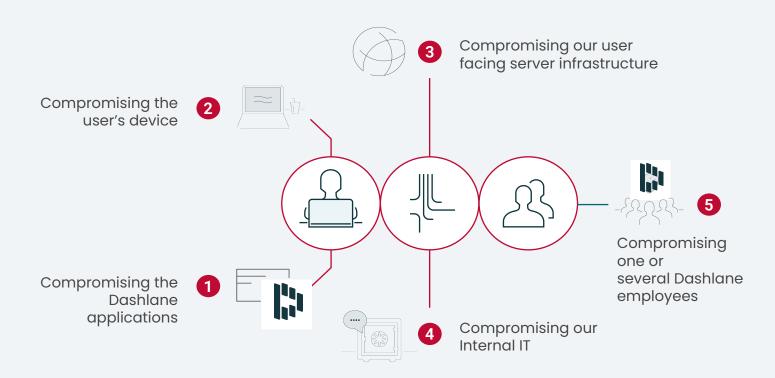
- For Service providers
  - → Improved security and convenience for customers
  - → Reduced liability and customer support cost
- Get started: <u>Developer Resources | FIDO Alliance</u>



- 6x passkey authentication with Dashlane in the last year
- 500k passkey use / month
- 20+% of active Dashlane users now have at least 1 passkey
- Signins are 70% more successful compared to passwords.

# Reducing exposure

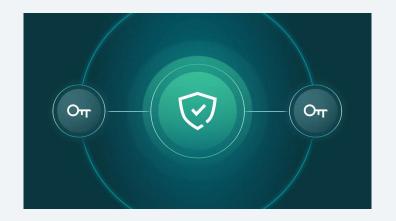
#### **Dashlane Threat Model**



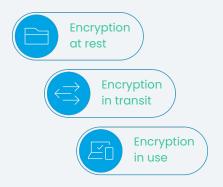
## Minimize exposure at the architectural level

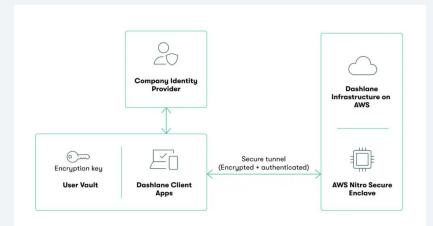
- We aim to build a Dashlane product that is structurally secure + private.
- Zero-Knowledge Architecture: applied throughout the product
  - Encryption/decryption on device

Risks inherited from the ecosystems we live in



### End-to-End encryption powered by Confidential Computing





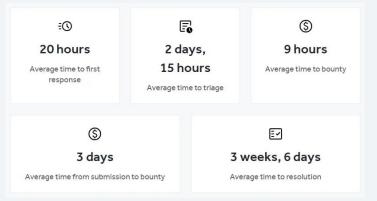
- Achieving end-to-end encryption: in transit, at rest and in use
- Extending zero-knowledge to cloud through cloud secure enclaves and confidential computing
- → Zero-knowledge should apply to all products and services that process sensitive customer data!

## Embedding Secure by Design into organizational culture



# Our practices to foster a mindset of Secure by Design:

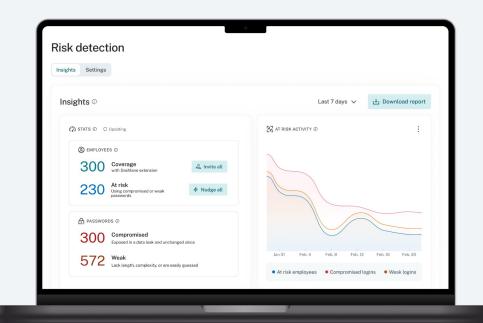
- . Making our source code publicly available
- Public bug bounty program
- Risk Committee
- . Dogfooding our own product
- Cross-functional security education
- Active participation in FIDO Alliance
- Blog articles, security white-paper, share about our tech and product



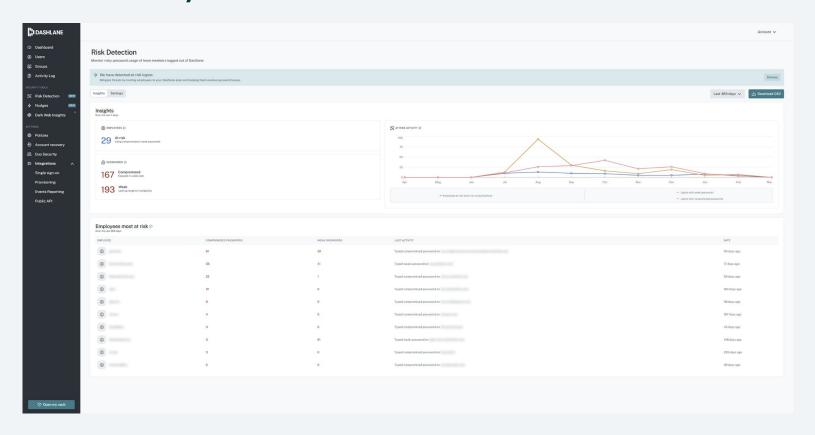
## **Proactive Security**

## **Providing Full visibility**

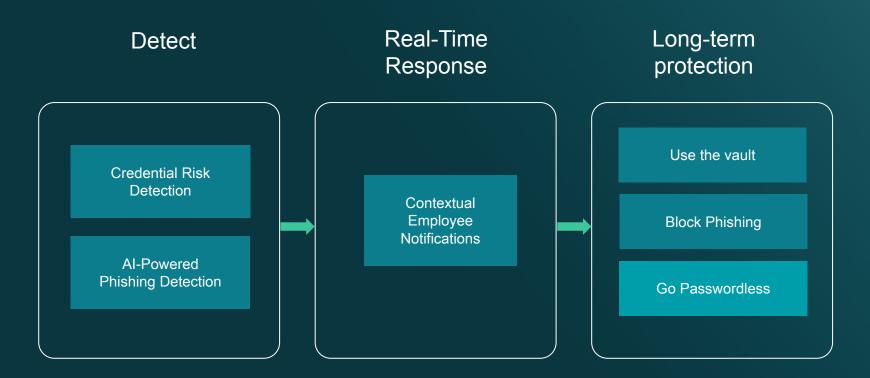
- What is happening in organizations?
- Need visibility to act
- Monitor credential behaviors proactively
- Act at the employee level.
   Influence behaviors in context



## Our own case study



## The virtuous cycle: detect, respond, protect



## Key Takeaways

Credential security remains at the heart of the Authentication problem.

- Our goal Fix the root causes:
  - Eliminate passwords. Move to passwordless and phishing-resistance
  - Invest in privacy and security by design, to reduce exposure
  - You can only secure what you know: provide visibility so you can take action

